

**RESOLUTION RECEIVING BIDS AND AWARDING TO WINWATER OF AKRON FOR THE AMI WATER METER PROJECT, WPCLF FUNDED PROJECT, ACDES**

WHEREAS, On January 23, 2024, by Resolution No 2024-65, bids were ordered, and on February 9, 2024, bids were received for the AMI Water Meter Project, as follows:

Bidder	TOTAL
Winwater of Akron	\$2,075,771.83
Neptune Equipment Co.	\$2,474,444.77
Core & Main	\$2,692,647.50
Opinion of Probable Cost:	\$2,332,000.00

WHEREAS, Douglas Starkey, Director of the Ashtabula County Department of Environmental Services, along with CT Consultants and staff, reviewed the bids and has recommended the bid be **awarded to Winwater of Akron, 2600 S. Arlington Rd., Akron. OH 44319, for the total bid of \$2,075,771.83**, as the lowest and best bid received; and

WHEREAS, this Board would concur with that recommendation; now

THEREFORE, BE IT RESOLVED, By the Board of Commissioners of Ashtabula County, Ohio, that the bid for the AMI Water Meter Project be awarded to Winwater of Akron, as outlined above.

**ASHTABULA COUNTY COMMISSIONERS  
CERTIFICATION PAGE**

**Resolution No. 2024-143**

**March 12, 2024**

**RESOLUTION RECEIVING BIDS AND AWARDING TO WINWATER OF AKRON FOR  
THE AMI WATER METER PROJECT, WPCLF FUNDED PROJECT, ACDES**

**Upon the motion of Casey R. Kozlowski, seconded by J.P. Ducro IV.**

**VOTE:**

**Kathryn L. Whittington**

**Aye**

**J.P. Ducro IV**

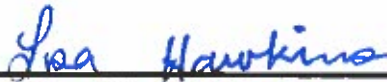
**Aye**

**Casey R. Kozlowski**

**Aye**

**CERTIFICATE OF CLERK**

IT IS HEREBY CERTIFIED that the foregoing is a true and correct transcript of a resolution acted upon and duly passed by the Board of County Commissioners of Ashtabula County, Ohio, on the date noted above.



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Lisa Hawkins, Clerk of the Board  
Board of County Commissioners  
Ashtabula County, Ohio

February 27, 2024

Doug Starkey  
Director ACDES  
36 W. Walnut Street  
Jefferson, Ohio 44047

**Re: *Ashtabula County AMI Water Meter Project  
Bid Results***

Dear Mr. Starkey:

Bids were received for the above referenced project on February 16, 2024, and attached you will find a copy of the Bid Tabulation outlining each bid for your review. The bids ranged from a low bid of \$2,075,771.83 to a high bid of \$2,692,647.50 as compared to the Opinion of Probable Construction Cost of \$2,332,000.00.

The low bidder for this improvement is Winwater of Akron, Ohio (utilizing Zenner components) whose bid has been reviewed and found to be in conformance with all contract requirements. It is our opinion that they are experienced and qualified to perform the work within the contract.

Should you have any questions or require additional information, please feel free to contact our office.

Respectfully,

**CT CONSULTANTS, INC.**



Bob McNutt, P.E.  
*Project Engineer*

RLM/mep:kdm

Enclosures

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**PROJECT NO.: 231319**

**BID OPENING DATE: 2/16/2024**

**BIDDING SUMMARY**

<b>BIDDER</b>		<b>TOTAL BID AMOUNT</b>	<b>INFORMAL TOTAL</b>	<b>Difference</b>
1	Winwater of Akron	<b>\$2,075,771.83</b>	\$2,075,771.50	<b>(\$0.33)</b>
2	Neptune Equipment Company	\$2,474,444.77	\$2,474,444.68	<b>(\$0.09)</b>
3	Core & Main	\$2,692,647.50	\$2,692,647.50	\$0.00
Opinion of Probable Construction Cost:		\$2,332,000.00		

PROJECT: Ashtabula County AMI Water Meter Project  
 OWNER: Ashtabula County Board of Commissioners  
 PROJECT NO.: 231319  
 BID OPENING DATE: 2/16/2024  
 BID TABULATION

Ref No.	Item No.	Description	Quan.	Unit	Winwater of Akron			Neptune Equipment Company			Core & Main				
					Unit Price Labor	Unit Price Material	Total Unit Price	Unit Price Labor	Unit Price Material	Total Unit Price	Item Total	Total Unit Price	Item Total	Total Unit Price	
<b>PART A: ITEMS TO BE INSTALLED</b>															
1	330908.03	AMI System Integration, Setup, Training & Mobilization	1	LS	0.00	0.00	162,391.89	0.00	0.00	84,191.95	84,191.95	0.00	0.00	90,700.00	90,700.00
2	330908.03	Billing Interface	1	LS	0.00	0.00	5,890.00	0.00	0.00	5,000.00	5,000.00	0.00	0.00	3,500.00	3,500.00
3	330908.03	Android Stealth Handheld Software	2	EA	0.00	1,764.71	3,529.42	0.00	5,500.00	5,500.00	11,000.00	0.00	0.00	3,500.00	3,500.00
4	330908.03	Bluetooth Radio for Programming MIUs	2	EA	0.00	411.77	823.54	0.00	0.00	0.00	0.00	0.00	1,100.00	2,200.00	2,200.00
5	330908.03	Stealth LoRa Collectors	11	EA	0.00	0.00	44,400.00	0.00	0.00	0.00	0.00	0.00	0.00	177,000.00	177,000.00
6	330908.03	MIU & Connection to existing Water Meter or Touch Read located on inside of house structure	973	EA	133.59	126.67	260.26	134.92	121.25	256.17	249,263.41	118.00	175.00	293.00	285,089.00
7	330908.03	MIU & Connection to existing Water Meter Touch Read located on outside of house structure, Complete	1,494	EA	97.72	130.56	228.28	77.96	148.75	226.71	338,704.74	96.00	175.00	271.00	404,874.00
8	330908.03	5/8" x 3/4" Indoor Water Meter Replacement with MIU & Connection	2,196	EA	155.73	215.53	371.26	145.84	292.50	438.34	962,594.64	150.00	315.20	465.20	1,021,579.20
9	330908.03	5/8" x 3/4" Outside Water Meter Replacement with MIU & Connection	945	EA	131.83	214.53	346.36	88.88	320.00	408.88	388,391.60	128.00	323.20	451.20	426,384.00
10	330908.03	1" Indoor Water Meter Replacement & MIU Installation & Connection	17	EA	155.73	260.25	415.98	145.84	356.25	502.09	8,535.53	150.00	410.30	560.30	9,525.10
11	330908.03	1" Outside Water Meter Replacement & MIU Installation & Connection	14	EA	143.77	258.86	402.63	88.88	383.75	472.63	6,616.82	128.00	420.30	548.30	7,676.20
12	330908.03	1.5" Indoor Water Meter Replacement & MIU Installation & Connection	18	EA	439.41	412.35	851.76	443.83	726.25	1,170.08	21,081.44	350.00	793.00	1,143.00	20,574.00
13	330908.03	1.5" Outside Water Meter Replacement & MIU Installation & Connection	1	EA	489.16	411.35	900.51	443.83	753.75	1,197.58	1,197.58	350.00	618.00	968.00	968.00
14	330908.03	2" Indoor Water Meter Replacement & MIU Installation & Connection	19	EA	439.41	499.52	938.93	525.13	853.75	1,378.88	26,196.72	350.00	1,697.00	2,047.00	38,893.00
15	330908.03	2" Outside Water Meter Replacement & MIU Installation & Connection	7	EA	499.16	498.53	997.69	525.13	891.25	1,406.38	9,844.66	350.00	1,697.00	2,047.00	14,329.00
16	330908.03	3" Indoor Water Meter Replacement & MIU Installation & Connection	5	EA	1,237.36	1,319.81	2,557.17	1,317.64	2,337.50	3,655.14	18,275.70	1,350.00	2,102.00	3,452.00	17,280.00
<b>PART B: ITEMS TO BE INSTALLED AS DIRECTED BY ENGINEER</b>															
17	331900.03	Additional 5/8" x 3/4" meters w/ register	50	EA	0.00	111.35	5,567.50	0.00	171.25	171.25	8,562.50	0.00	148.00	148.00	7,400.00
18	331900.03	Minor Carpentry Repairs as directed	50	EA	274.17	0.00	13,708.50	179.09	100.00	279.09	13,954.50	250.00	0.00	250.00	12,500.00
19	331900.03	Replacing Non-Functioning Shut-Off Valve inside building, 1" diameter or smaller, As Directed	100	EA	270.63	16.28	286.92	179.09	60.00	239.09	23,909.00	185.00	25.00	210.00	21,000.00
20	331900.03	5/8" tail piece, coupling nut, and washers	50	EA	130.75	16.22	146.97	89.55	65.00	154.55	7,727.50	30.00	10.10	40.10	2,005.00
21	330908.03	Service Agreements & Warranties for Years 2-5	1	LS	0.00	0.00	0.00	0.00	0.00	291,424.48	291,424.48	0.00	0.00	129,191.00	129,191.00
<b>Total Bid Amount</b>											2,075,771.93	2,474,444.77	2,692,647.50		

# Memorandum

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**To:** Doug Starkey, Director ACDES

**From:** Brian Rogers

**Subject:** Ashtabula County AMI Water Meter Project, Bid Results, Winwater of Akron

**Date:** February 27, 2024

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The bid documents call for the Service Agreement and Warranty for the first year to be included in the unit prices of the various products. OEPA/WPCLF will fund the first year when bid in this manner.

OEPA/WPCLF will not fund any extended Service Agreement and Warranty, i.e. it is not eligible for the WPCLF Loan. We have a separate line item for the bidder to provide this cost to lock it in place so you have known costs the first 5 years.

Winwater of Akron (Winwater) did not bid an amount for line item 21, Service Agreements & Warranties for Years 2-5. They said they did not know how to show the prices in that line item.

Their intended costs were \$12,657.90 for years 2 and 3 and \$13,049.38 for years 4 & 5 (a 3% increase over the first 2 years) for a total of \$51,414.56.

Since they did not provide any values for this line item, their bid for this service is \$0.00 and is reflected as same in the bid tabulation line items and in the total Award amount. We have discussed this with their representative, Al Luman, and he realizes they will have to absorb that cost.

:br

Date  
Addressee  
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**231319 - Ashtabula County AMI Water Meter Project  
Ashtabula County Board of Commissioners**

**Opinion of Probable Construction Cost: \$2,332,000.00**

<b>BIDDER NAME</b>	<b>Bond/Check</b>	<b>Addenda Received</b> 3	<b>Informal Total Bid</b>
<i>Buckeye State Pipe &amp; Supply Co, Inc.</i>			<i>No Bid</i>
<i>Core &amp; Main</i>	<input checked="" type="checkbox"/>	<i>No Addenda?</i>	<i>2,692,647.50</i>
<i>EJ Prescott</i>			
<i>Neptune Equipment Company</i>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<i>2,474,444.48</i>
<i>Professional Meters, Inc.</i>			
<i>Vanguard Utility Service, Inc.</i>			
<i>Winwater of Akron</i>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<i>2,075,771.50</i>
<i>Zenner USA</i>			