

RESOLUTION APPROVING PROPOSAL WITH NORTHWESTERN OHIO SECURITY SYSTEMS, INC. FOR THE ASHTABULA COUNTY JAIL CAMERA PROJECT, SHERIFF'S DEPARTMENT

WHEREAS, Ashtabula County Sheriff, William Niemi, has presented a proposal for the approval of the Board, to-wit:

Scope: the equipment, materials and labor to install a new camera system at the Ashtabula County Jail

Provider: Northwestern Ohio Security Systems, Inc. P. O Box 869, Lima OH 45802

Cost: Not to Exceed, \$167,358.66

Term: one year, begins upon signing

WHEREAS, said proposal has been secured under State Term Contract 9982; now

THEREFORE, BE IT RESOLVED, By the Board of Commissioners of Ashtabula County, Ohio that the proposal outlined above is approved in accordance with the copy now on file in this office.

BE IT FURTHER RESOLVED that the President of the Board, on behalf of the Board of Commissioners of Ashtabula County, is authorized to execute any and all necessary documents.

**ASHTABULA COUNTY COMMISSIONERS
CERTIFICATION PAGE**

Resolution No. 2025-301

July 02, 2025

RESOLUTION APPROVING PROPOSAL WITH NORTHWESTERN OHIO SECURITY SYSTEMS, INC. FOR THE ASHTABULA COUNTY JAIL CAMERA PROJECT, SHERIFF'S DEPARTMENT


Upon the motion of Casey R. Kozlowski, seconded by Kathryn L. Whittington.

VOTE:

J.P. Ducro IV	Aye
Casey R. Kozlowski	Aye
Kathryn L. Whittington	Aye

CERTIFICATE OF CLERK

IT IS HEREBY CERTIFIED that the foregoing is a true and correct transcript of a resolution acted upon and duly passed by the Board of County Commissioners of Ashtabula County, Ohio, on the date noted above.


Crystal Sturgill, Clerk of the Board *Acting*
Board of County Commissioners
Ashtabula County, Ohio

DATE ISSUED
June 5, 2025

VALID UNTIL
July 5, 2025

Ashtabula County Jail Camera Project

QUOTE: 13755-1-0

PREPARED FOR:

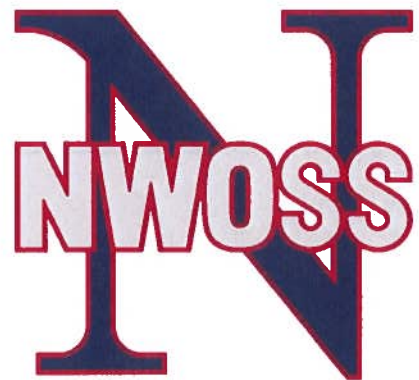
Ashtabula County Jail
25 W Jefferson St.
Jefferson, OH 44047

Lt. Tammy Antoun
Jail Administrator
E: TMAntoun@astabulacounty.us

PREPARED BY:

Andrew Dominick
Salesperson
P: 419-227-1655
E: dominicka@nwoss.com
W: nwoss.com

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PROJECT OVERVIEW

PROJECT INVESTMENT

\$161,187.26

The above price includes equipment, materials, and labor as described within this proposal. Shipping and freight charges may not be included unless specified.

YOUR DEDICATED PROJECT TEAM

YOUR NWOSS SALES REP

Andrew Dominick
419-227-1655
dominicka@nwoss.com

YOUR NWOSS ENGINEER

Cory Baker
419-227-1655
bakerc@nwoss.com

YOUR PROJECT MANAGER

Ian Hemphill
419-604-8175
hemphilli@nwoss.com

PROJECT DESCRIPTION

SUMMARY OF PROJECT EXCLUSIONS & ASSUMPTIONS

	INCLUDE	EXCLUDE	PARTIAL		INCLUDE	EXCLUDE	PARTIAL
120 VAC Power	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Network Cabling	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Bonding	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Network Hardware	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Conduit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	On-Site Support	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Construction Equipment	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Patch & Touch-Up Paint	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Coring	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Permits	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Demo Existing Cabling	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Prevailing Wage	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demo Existing Conduit	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Programming	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Demo Existing Equipment	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Remote Support	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Door/Frame Preparation	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Stub-Ups & Back-Boxes	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fire Stopping	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Submittals	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Installation	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	System Drawings	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lift Rental	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	System Training	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Locking Hardware	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Other (see below)	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

SCOPE OF WORK

Pricing of this quote adheres to State Term Contract 9982

This quote includes Prevailing Wage labor pricing

NWOSS proposes to supply a complete replacement of the existing HikVision and Hanwha system.

NWOSS will supply new like for like replacement cameras at each existing location. All new interior replacement cameras will be 5MP and offer audio recording. All exterior cameras will be replaced with a like for like camera model.

All existing cabling will be reused. NWOSS assumes all existing cabling, terminations, patch cables, terminal blocks, and etc are in proper working order. Should any existing structured cabling found to be faulty during installation, NWOSS will make note and inform the customer. The customer may choose to purchase repairs/replacements at that time.

NWOSS will remove all existing devices and return to the customer. NWOSS will not be responsible for any removed devices or responsible for storage or disposal.

NWOSS has provided replacement network switches to power the new devices. Each switch will be installed to replace existing locations.

New NWOSS workstations have been provided for the Corporals office and the large format video wall.

NWOSS will provide and install a new instance of Milestone Xprotect along with a compatible rack mount server capable of 180 days of video and audio retention.

This new server will be installed in the existing network room and replace the existing Hanwha Wave server.

Customer is to supply all necessary network information to allow for a dual NIC server to transport video to the greater jail network. NWOSS will work with the customer to install the viewing client on all necessary users, create user roles, provide training for viewing or recorded video and export of recorded video.

NWOSS supplies the hardware for a server, the operating system, and the Video Management System or Access Control software. It is the customer's responsibility to set up protections for the server. NWOSS does not provide anti-virus or anti-malware software, since almost all customers have their preferred brand installed across their network. NWOSS does not set up the firewalls since customers typically have their own preferred settings. NWOSS is not responsible for data loss that happens as a result of the customer failing to protect their server. At a minimum NWOSS recommends:

- Installation and daily maintenance of anti-virus and anti-malware software
- Restricting server access to the bare minimum of people who need to be on it
- Having a consistent backup plan for the server
- Use a combination of software and hardware firewalls

Customer to make any prisoner space vacant during installation of devices located in prisoner housing. NWOSS will work with the customer to devise an installation plan to allow for safe installation and programming of devices within prisoner spaces.

Please initial below to confirm the Scope of Work:

Initials: _____

RESPONSIBILITY OF NWOSS

- Provide CAD drawings showing device locations. As-Builts will be done at the end of the project.
- Provide all the equipment listed below.
- Mount all field devices.
- Terminate all head end equipment.
- Program and test the video surveillance system.
- Train the customer.

REQUIREMENTS OF CUSTOMER

- Allow access to building during normal business (8:00 AM – 5:00 PM Monday – Friday).

- Customer needs to supply a base floor plan, on CAD if possible.
- Provide PC(s) to install the viewing client onto, this PC will need to meet NWOSS minimum specification.
- Supply and install 120VAC outlets for the NVR if needed.
- Provide network connection for Milestone NVR to communicate with customer viewing stations.
- Provide a representative for training, testing, and camera view approval.
- Provide that all existing equipment is in good condition and in working order. If NWOSS finds any deficiencies in the existing equipment NWOSS will notify the customer and given the option for NWOSS to quote the repair or repair on time and material.

PROJECT FINANCIAL SUMMARY

Estimate **\$161,187.26**

EQUIPMENT

QTY	MANUFACTURER	PART #	DESCRIPTION	UNIT PRICE	EXT.PRICE
5	Axis	5801-694	Poe+ Managed Gigabit Network Switch, Optimized For	\$749.48	\$3,747.40
3	Axis	01192-004	Poe+ Managed Gigabit Network Switch, Optimized For	\$963.93	\$2,891.79
4	Axis	5502-431	Pendant Kit For The Axis Q60-Series And Axis P55-S	\$52.54	\$210.16
2	Axis	01513-001	Axis T94N01D Pendant Kit Comprises A Weathershield	\$95.43	\$190.86
1	Milestone	XPPPLUSBL	Xprotect Professional+ Base License (BI)-20	\$482.47	\$482.47
76	Milestone	XPPPLUSDL	Xprotect Professional + Device License (DI)-20	\$163.40	\$12,418.40
76	Milestone	YXPPPLUSDL	1 Year Care Plus For Xprotect Professional+ DI-20	\$29.97	\$2,277.72
4	Axis	01959-004	Ptz Camera With Continues 360 Pan And Build In Ir	\$2,679.49	\$10,717.96
1	Nwoss	NWM550108TB	NVR 108TB RAID Dual CPU 32GB RAM Dual PS	\$17,425.00	\$17,425.00
2	Axis	01500-001	P3719-PLE	\$1,714.49	\$3,428.98
1	Nwoss	NWORKSTN2	NWOSS Client Workstation	\$2,500.00	\$2,500.00
2	NWOSS	NWORKSTN3	NWOSS Client Workstation 3	\$3,500.00	\$7,000.00
70	Axis	01518-001	M3206-LVE	\$642.26	\$44,958.20
1	Axis	01561-001	T8355 Microphone	\$138.32	\$138.32

LABOR

QTY	DESCRIPTION	UNIT PRICE	EXT.PRICE
320	PW Labor Rate STS 9982	\$165.00	\$52,800.00

Total Purchase Price **\$161,187.26**

Taxes are not included.

PAYMENT TERMS

FINAL PAYMENT DUE AT PROJECT COMPLETION, NET 30 FROM FINAL INVOICE.

PROJECT AGREEMENT

This agreement is made and entered into effective as of the date the agreement is signed below by and between Ashtabula County Jail ("Customer") and Northwestern Ohio Security Systems, Inc. ("NWOSS"). NWOSS agrees to provide the equipment, software, and/or services identified in the Project Description of this proposal. The quotation is based upon acceptance of NWOSS insurance certification as "adequate for coverage" to meet purchasing and contract requirements. Certificate is available upon request.

There is a 25% cancellation fee and all equipment must be returned per NWOSS standard RMA procedures. The customer is responsible for all collection costs such as associated interest and attorney's fees.

PROJECT ACCEPTANCE

I have read the project outlined in this proposal, the payment terms, and the project agreement. I fully understand and agree to abide by the terms set forth herein. I hereby certify that I am authorized by my company to sign this agreement. NWOSS is hereby authorized to perform the work as specified herein.

ACCEPTED BY: Ashtabula County Jail

SIGNATURE: J.P. Duro IV

DATE: 7-2-25

NAME, PRINTED: J.P. Duro IV

TITLE: President

PO NUMBER: _____



NORTHWESTERN OHIO SECURITY SYSTEMS, INC.

800-833-6416 | 419-227-1655 | sales@nwoss.com

DASHBOARD MONITORING, HELP DESK & CCTV INSPECTION PROPOSAL

June 10, 2025

Ashtabula County Jail
25 W. Jefferson Street
Jefferson, OH 44047

REF: Dashboard Monitoring, Remote Help Desk & Annual CCTV Inspection

NWOSS is proposing:

Milestone Dashboard Health Monitoring:

NWOSS will provide Dashboard Health Monitoring of 1 Recording Server 8am-5pm Monday through Friday (Holidays excluded). Maintenance Alerts from server will be sent to NWOSS. NWOSS will notify the designated individual(s) within one business day of the alert. If alert is after hours, NWOSS will notify designated individual(s) the following business day.

Alerts to Include:

- No heartbeat from site
- Recording server has restarted after a crash
- Cannot retrieve images
- Databases connect error
- Cannot retrieve serial number
- Serial number not correct
- Image failure
- Target path invalid
- Running out of disk space
- Camera failed to provide image
- Archive operations fail
- Error in processing archive
- Failed to add to database
- Archive file move error
- Max. Number of cameras allowed to run exceeded
- Failed to write record to database
- Cannot delete file
- Error deleting archive

The cost for this service is \$30.95 per month

Help Desk Technical Support:

NWOSS will provide 20 hours of remote help desk technical support and assistance to any approved user during normal business hours Monday through Friday 8:00 am to 5:00 pm. (excluding holidays) Help desk hours can also be used to remotely troubleshoot dashboard monitoring error messages on the recording server Monday through Friday 8:00am to 5:00 pm. (excluding holidays) All help desk hours must be used in the one year term. No rollover of any help desk hours not used. Once all help desk hours have been used, the customer may purchase additional labor hours or be billed at the standard help desk rate.

The cost for this service is: \$3,000.00



NORTHWESTERN OHIO SECURITY SYSTEMS, INC.

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DASHBOARD MONITORING, HELP DESK & CCTV INSPECTION PROPOSAL

Annual Inspection of 76 cameras:

NWOSS will inspect, clean and adjust as necessary 76 cameras throughout the facility. This service will be conducted once annually. Any repairs needed will be done on a time and material basis once the inspection is completed. A written report of any deficiencies will be reviewed with customer upon completion of the annual inspection. No lifts are provided in this agreement. It is assumed that all cameras are at ladder height.

The cost for this service is: **\$2,800.00**

*****Milestone servers must have access to the internet for dashboard monitoring to work. NWOSS is not liable for any network issues. *****

Acceptance: If customer agrees to all terms above, signature below will place these services into contract for a period of one year.

Customer:

NWOSS, Inc.

A handwritten signature in blue ink, appearing to read 'J. Owens', is written over a horizontal line.

Signature

Signature

7-2-25

Date

Date